

THURSDAY 30 SEPTEMBER 2021

08:00 Registration and Welcome Coffee

09:00 Chairman's Introduction / Welcome to ARACON

Llewellyn Bankes-Hughes, Director of Publishing/Executive Editor, Bunkerspot/Petrospot

09:10 Shipping markets overview

Mark Williams, Managing Director, Shipping Strategy Ltd

Session One: The commercial state of play

Most would agree that the bunker industry is now firmly on the other side of the IMO 2020 transition, but it continues to confront the challenges thrown up by the ongoing pandemic. Looking at the global picture – but with a firm focus on the ARA market – this session will look at the commercial state of play in the marine fuels sector, covering issues such as credit management, industry consolidation, digitalisation and developments in fuel procurement.

09:30 Moderator:

Lesley Bankes-Hughes, Director of Publishing/Executive Editor, Bunkerspot/Petrospot

Panelists:

Anna-Maria Foteinou, Senior Credit Manager, Island Oil Holdings

Argyrios Schoinas, Global Operations Manager, VeriFuel Bureau Veritas

Léon Gommans, Co-Founder, Teqplay

Mounir Bendouch, Director, Bunker Connect

Q&A

10:50 Networking Coffee Break

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Session Two: Fuel quality – troubled waters or plain sailing?

Always a popular session at ARACON, speakers will look at recent trends in fuel characteristics, notably in VLSFOs, developments in fuel analysis techniques, quality disputes, ISO 8217 parameters and the outlook for fuel testing as new fuels enter the marine pool. The issue of ARA's reputation as a fuel quality 'hot spot' will also be debated.

11:20 Moderator:

Llewellyn Bankes-Hughes, Managing Director, Petrospot Ltd

Panelists:

Steve Bee, Group Commercial & Business Development Director, VPS

Gunnar Kjeldsen, Global Business Development Manager, Marine Fuel Services, VeriFuel Bureau Veritas

Tracey Wardell, Global Technical Manager, Intertek Lintec

Q&A

12:45 Networking Lunch

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Session Three: Business as usual?

This session will bring bunker physical suppliers and traders together to discuss how the ARA market has fared throughout the last difficult 18 months. New players have entered the local market and some have also left, so have the market dynamics changed or is it still business as usual? How is the ARA bunker community preparing to adapt to the challenge of shipping's decarbonisation?

14:00 Moderator:

Llewellyn Bankes-Hughes, Managing Director, Petrosport Ltd

Panelists:

Christian Kint, Managing Director, OilChart International

Michael de Boeck, Director, United Bunkers

Claudia Beumer, Global Account Manager, VT Group

Q&A

15:00 Networking Coffee Break

Session Four: Transparency: industry buzzword or realistic ambition?

This session looks at how the ARA market – and the bunker industry in general – measures up in terms of transparency. Speakers will discuss the introduction of bunker licensing at the Port of Rotterdam, the uptake of mass flow meters, fuel disputes, counterparty checks and compliance.

15:30 Moderator:

Lesley Bankes-Hughes, Director of Publishing/Executive Editor, Bunkerspot/Petrosport

Panelists:

Cherry Almeida, Partner, Caland Advocaten

Armelle Breneol, Marine Fuels Technical Advisor, ExxonMobil

Daniel Kemp, Business Development Manager, Marine Fuel Solutions, Emerson Automation Solutions

Edgar Martin, Head, Central & Eastern Europe, Infospectrum

Ron van Gelder, Senior Advisor, Port of Rotterdam

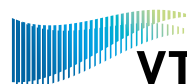
Q&A

17:15 Chairman's Closing Remarks

17:30 End of Day One Conference Sessions

18:00 - 20:00 ARACON Reception

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FRIDAY 1 OCTOBER 2021

08:00 Registration and Welcome Coffee

Session Five: The bunker deal – fuel buyers have their say

Bunker buyers will come together in this session to discuss fuel issues and trends from the 'ship side'. The conversation will cover fuel availability and fuel quality, short delivery, onboard fuel handling, the digitalisation of bunker delivery documentation, the impact of the pandemic on bunkering operations and, looking ahead, the plans that are being put in place to address shipping's energy transition.

09:30 Moderator:

Mark Williams, Managing Director, Shipping Strategy Ltd

Panelists:

Mads Bjornebye, Manager, Bunker Services, Teekay Tankers

Leon van Duivendijk, Director Shared Resources, Vroon

Hans Staal, Director, Fuel Supply, Unifeeder

Q&A

10:30 Networking Coffee Break

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Session Six: The shock of the new – shipping's decarbonisation

The ARA region is a hub of innovation in terms of shipping's energy transition. This session will focus on the supply infrastructure that is in place – or is building – for the raft of alternative fuels that will be available to shipping. It will look at the key role that ports are playing in support of shipping's decarbonisation and it will also take a 'deep dive' into what the EC's 'Fit for 55' basket of measures may mean for the shipping and bunker industries. What will the 'brave new world' of emissions trading and marine fuel taxation really look like?

11:00 Moderator:

Lesley Bankes-Hughes, Director of Publishing/Executive Editor, Bunkerspot/Petrospot

Panelists:

Grégoire Hartig, Business Development, Gasum

Sjaak Klap, Principal Environmental Advisor, SGMF

Michael Schaap, Commercial Director Marine, Titan LNG

Michael Van Lieshout, Sustainable Transition Expert, Port of Antwerp

Patrick Verhoeven, Managing Director, International Association of Ports and Harbors

Q&A

13:00 Closing Remarks

13:05 Closing Lunch

14:00 End of ARACON 2021