

#MEBC23

PETROSPOT

MIDDLE EAST BUNKERING CONVENTION

SPONSORSHIP OPPORTUNITIES

Unlocking potential: Identifying and commercialising new market opportunities



7-9 February 2023



Dubai

www.petrospot.com/mebc

ABOUT

The *Middle East Bunkering Convention 2023* will look to the future, with top level speakers offering their perspectives on sanctions, compliance, disrupted commodity and energy flows, shipping markets, and the outlook for energy security.

2023 will also be a year of new environmental regulations, with the introduction of the IMO's CII and EEXI measures designed to spur shipping's decarbonisation and national policies, such as the EU's emissions trading system, seeking to accelerate the pace of shipping's energy transition.

All these changes are creating a highly competitive and perhaps leaner bunker market and *MEBC 2023* will be one of the first key conferences next year to discuss how the sector is evolving and the new directions it may take – from an 'up close' regional point of view and at a global level.

VENUE

Petrospot is delighted to be holding the *Middle East Bunkering Convention 2023* at the **Hilton Dubai Jumeirah**.

Address:

The Walk, Jumeirah Beach Residence , Dubai, U.A.E.

Tel: +971 4318 2999 | Fax: +971 4399 1112

Petrospot has negotiated a 15% discounted room rate at the Hilton Dubai Jumeirah Beach Hotel for event attendees. The discount code will be available soon.



MEBC 2022 EVENT IN NUMBERS

59+

COMPANIES

23

EXPERT SPEAKERS

21

COUNTRIES

HOURS OF
NETWORKING

10+

120+



ATTENDEES

REGISTRATION OPTIONS

*MEBC 2023 Delegate Early Bird** Pass: £445

MEBC 2023 Delegate Pass: £595

GROUP RATES AVAILABLE

Special rates are available for multiple delegates from the same company.

*Early Bird ends 16 December 2022

BOOK YOUR PLACE

www.petrospot.com/mebc

REGISTER HERE

WHO YOU WILL MEET?



PREVIOUS COMPANIES INCLUDE:

20|20 Marine Energy • ABS • Advantis Bunkering • Amoil International • Argus Media • Asyad Group • Blue Insight • BP Middle East • Bunker Partner • Bureau Veritas • Cargill International • Central Ship Management • Cockett Group • CPG Operations • Cye Petrol • Delta Fuel • ENOC • Endress & Hauser • Fendercare Marine • Geoserve Energy Transport • Glander International Bunkering • Global Bunkering • Global Fuel and Lubricants • Green Fuels International • Gulf Petrol Supplies • Hafnia Law Firm • Hormuz Marine • Ince & Co • Indian Oil Corporation • Integr8 Fuels • Intertek Lintec • Linsen Nambi • Maersk Oil Trading • Monjasa • Nereus Digital Bunkers • Norvic Shipping • O Bunkering Company • Oil Burg • Oil Marketing & Trading International • Oilmar Shipping and Chartering • Oman Oil Marketing Company • Phronesis West Africa Resources • PMG Holding • Preston Turnbull • Prosmar • RAK Ports • Red Sea Bunkering • Robban Assafina Magazine • S&P Global • Service Terminal Rotterdam • Shipping Strategy • Sohar Port and FreeZone • Stephenson Harwood • Teekay Shipping • Teekay Tankers Chartering • The Maritime Standard • The Mission to Seafarers • The Oil Market Journal • Uniper Energy • Van Oord • VT Shipping • VPS • Viking Marine Services • Vivo Energy • V-TIC Services • Worldoils

BUSINESS OR INDUSTRY

- Shipowners & operators
- Charterers
- Ship managers
- Bunker suppliers
- Traders & brokers
- Ship agencies
- Fuel testing agencies
- Port authorities
- Maritime law firms
- Insurers & bankers
- Credit risk companies
- Fuel additive suppliers
- Technology providers
- Refiners & fuel producers
- Terminal operators
- LNG suppliers

ATTENDEES FROM

- | | | | |
|----------|-------------|--------------|---------|
| Cyprus | Lebanon | Singapore | UAE |
| Denmark | Mauritius | South Africa | UK |
| Djibouti | Netherlands | Spain | Ukraine |
| Greece | Nigeria | Sri Lanka | USA |
| India | Norway | Switzerland | |
| Ireland | Oman | Turkey | |

PREVIOUS SPONSORS



SPONSORSHIP OPPORTUNITIES

Maximise your participation at the *Middle East Bunkering Convention* and book your sponsorship package today! We work on a strictly first come, first served basis, so if you are interested in sponsorship, please make sure you book as early as possible.

SPONSOR NOW

Email: sales@petrospot.com

PLATINUM

£16,995

- 4 x complimentary delegate passes with a further 50% discount on additional passes
- An exhibition table
- Evening reception hosts
- Badges and lanyards
- Speaking opportunity
- Post event summary
- A dedicated point of contact with our marketing department
- Top tier logo placement on all marketing material
- Subject to space and availability, your company logo will appear in *Bunkerspot* magazine
- Bio and link on the MEBC website
- Sponsorship announcements on Social media pre-event
- A branded e-mail campaign
- Company logo on digital screens during the conference
- Logo on conference holding screen and backdrop on the day

GOLD

£10,500

- 3 x complimentary delegate passes with a further 50% discount on additional passes
- An exhibition table
- Lunch reception hosts
- Speaking opportunity
- A dedicated point of contact with our marketing department
- Logo on all marketing material
- Subject to space and availability, your company logo will appear in *Bunkerspot* magazine
- Bio and link on the MEBC website
- Sponsorship announcements on Social media pre-event
- A branded e-mail campaign
- Company logo on digital screens during the conference
- Logo on conference holding screen and backdrop on the day

SILVER

£5,500

- 2 x complimentary delegate passes
- An exhibition table
- Coffee break hosts
- Speaking opportunity
- Logo on all marketing material
- Subject to space and availability, your company logo will appear in *Bunkerspot* magazine
- Bio and link on the MEBC website
- Sponsorship announcements on Social media pre-event
- A branded e-mail campaign
- Company logo on digital screens during the conference
- Logo on conference holding screen and backdrop on the day

BRONZE

£3,950

- 2 x complimentary delegate passes
- Logo on all marketing material
- Subject to space and availability, your company logo will appear in *Bunkerspot* magazine
- Bio and link on the MEBC website
- Sponsorship announcements on Social media pre-event
- A branded e-mail campaign
- Company logo on digital screens during the conference
- Logo on conference holding screen and backdrop on the day

All prices subject to change.

EXHIBITING OPTIONS

BENEFIT FROM FACE TO FACE MEETINGS WITH ATTENDEES



£1,550

Each exhibition table includes:

- A table, two chairs, a waste bin and an electric point
- A digital screen
- Your company logo, bio and URL link on the conference website

Please note: Internet access, extra lighting, AV equipment, table decoration and other exhibition items may be acquired by separate negotiation with the hotel. Additional venue costs may apply for extra electric points, shipping/receiving fees and internet charges. Please [contact us](#) if you need any help with the above.

[BOOK YOUR TABLE](#)

INTERESTED IN SPEAKING?

If you feel you could make a significant contribution to the programme and wish to present on any of the subjects listed, please email **Lesley Bankes-Hughes** on lesley@petrospot.com to discuss further.

GET INVOLVED

**Contact us to discuss
a sponsorship package
tailored to you**

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For further information or to register online visit

info@petrospot.com | Tel: +44 1295 814455 | www.petrospot.com/mebc