



PORTUGAL
SHIPPING WEEK
9-13 MAY 2022

**GUIDE TO CONFERENCE
SPONSORSHIP**

PORTUGAL – OPEN FOR BUSINESS

#PSW2022

www.portugalshippingweek.com



OVERVIEW

Portugal Shipping Week 2022 (PSW22) will showcase Portugal as a global shipping and maritime logistics centre and offers foreign shipowners and representatives from every maritime discipline a unique and exciting opportunity to meet, network and develop important new commercial relationships with the leaders of the Portuguese maritime sector.

Euromar, EISAP, WISTA Portugal and Galp, Portugal's multinational energy company, will each contribute high profile events to the week, which is strongly supported by the Portuguese Government, Portuguese Ports, the Embassies of Germany, Norway and the UK.

This second edition of the biennial *Portugal Shipping Week* will be one of the key maritime gatherings of 2022, offering a range of events focused on the impact of the marine energy transition for shipping and ports, as well as bunkering, port, and ancillary services.

Attendees will include leaders from across all sectors of the international shipping industry – regulators, shipowners, ship managers, charterers, bunker suppliers, LNG traders, lawyers, ship brokers, bankers, insurers, insurance brokers, law firms, commodity traders and brokers, cruise operators, ship suppliers, port operators, and shipping service and maritime training providers.

ORGANISED BY



THE WEEK WILL INCLUDE:

PSW22 will feature two high-powered conferences: The **PSW Flagship Conference** and the **EISAP Conference**, organised by the European International Shipowners' Association of Portugal, which represents more than 80% of ships sailing under the Portuguese flag.

The week's core events will be held at the historic **Gare Marítima de Alcântara**, on the banks of the River Tagus. PSW22 will feature:

- PSW Flagship Conference
- a two-day exhibition
- shipping, bunkering and LNG bunkering training courses
- a decarbonisation round table
- EISAP Conference
- WISTA Atlantic Forum
- Galp Atlantic Meeting for the bunkering sector
- technical site visits to the headquarters of the European Maritime Safety Agency (EMSA) in Lisbon and to the Port of Sines.

PSW22 will also feature some spectacular networking events overlooking Lisbon's glorious waterfront, including an **EISAP Welcoming Cocktail** in Estoril and a **Gala Dinner** at the unique Forte São Julião da Barra in Carcavelos.

Comprehensive tailored sponsorship packages are available to give companies and organisations extensive and valuable market visibility in the run-up to the event and during the week. These range from the top-level Diamond Sponsorship to the entry-level Bronze Sponsorship. Exhibition tables are also available, on a first come first served basis.

Delegates are offered a range of rates, from VIP and Standard to Economy and Cadet/Student, to suit their budgets and match their schedules.

The official *Portugal Shipping Week* Event Guide will be published to provide useful information on the events, speakers and programmes taking place during the week. Advertising spaces are available.

VENUE



GARE MARÍTIMA DE ALCÂNTARA



SPONSORSHIP OPTIONS

Sponsorship		Diamond	Platinum	Gold	Silver	Bronze
Rate		€25,000 (£21,186)	€20,000 (£16,949)	€15,000 (£12,711)	€7,500 (£6,356)	€3,000 (£2,542)
Benefits	VIP Delegates	6	4	3	2	
	PSW Lanyards	Yes	-	-	-	-
	Onsite Roller Banner	2	1	1	1	-
	PSW Event Guide Advertising	2 full pages	1 page	1/2 page	1/4 page	-
	Editorial in the Official PSW Event Guide	Yes	Yes	Yes	-	-
	Logo in <i>Bunkerspot</i> magazine	Yes	Yes	Yes	Yes	Yes
	Logos on Digital Screens	Yes	Yes	Yes	Yes	Yes
	Targeted Social Media	Yes	Yes	Yes	Yes	Yes
	Dedicated eshots to 21,000	Yes	Yes	Yes	-	-
	Shared eshots to 21,000	Yes	Yes	Yes	Yes	Yes
	Logo, Bio & URL on the PSW website	Yes	Yes	Yes	Yes	Yes
	Dedicated Evening Reception	Yes	Yes	-	-	-
	Dedicated Lunch	-	-	Yes	-	-
Dedicated Coffee Break	-	-	-	Yes	-	

Individual	Branded Conference Bags	€5,000 (€4,237)
	Notepads & Pencils	€5,000 (€4,237)
	PSW Polo Shirts	€5,000 (€4,237)
	PSW Baseball Caps	€5,000 (€4,237)

INTERESTED IN SPONSORING?

Speak to one of our sales team on
+44 1295 814455

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DELEGATE RATES

[REGISTER HERE](#)

Delegate		VIP	Standard	Economy	Cadet/ Student	Training
Rate		Euro 850 (£720)	Euro 650 (£551)	Euro 350 (£297)	Euro 35 (£30)	Euro 650 (£551)
Monday	An Introduction to Shipping & Bunkering Course	-	-	-	-	Yes
Tuesday	PSW Flagship Conference	Yes	Yes	-	-	-
	PSW Flagship Lunch	Yes	Yes	-	-	-
	EISAP Beach Party	Yes	-	-	-	-
	PSW Exhibition	Yes	Yes	Yes	Yes	-
	Welcome refreshments	Yes	Yes	Yes	Yes	-
	Morning refreshments	Yes	Yes	Yes	Yes	-
	Afternoon refreshments	Yes	Yes	Yes	Yes	-
	Evening Networking	Yes	Yes	Yes	Yes	-
Wednesday	An Introduction to LNG Bunkering Course	-	-	-	-	Yes
	<i>EISAP Conference</i>	Yes	Yes	-	-	-
	EISAP Lunch	Yes	Yes	-	-	-
	EISAP Gala Dinner	Yes	-	-	-	-
	PSW Exhibition	Yes	Yes	Yes	Yes	-
	Welcome refreshments	Yes	Yes	Yes	Yes	-
	Morning refreshments	Yes	Yes	Yes	Yes	-
	Afternoon refreshments	Yes	Yes	Yes	Yes	-
	Evening Networking	Yes	Yes	Yes	Yes	-
Thursday	Welcome refreshments	Yes	Yes	-	-	-
	Morning refreshments	Yes	Yes	-	-	-
	Lite Lunch	Yes	Yes	-	-	-
	Afternoon refreshments	Yes	Yes	-	-	-
Friday	PSW Site Visit	Yes	Yes	-	-	-



EXHIBITING OPTIONS

€1,750 (£1,483)

BENEFIT FROM FACE TO FACE MEETINGS AND PRESENTATIONS

Portugal Shipping Week offers all the benefits of a top networking environment in which you can consolidate existing, and develop new business relationships.

TABLE TOP EXHIBIT

The Exhibition package for **Tuesday 10 - Wednesday 11 May 2022** includes:

- 2 [Economy Rate](#) *Portugal Shipping Week* Delegate Passes
- Your company logo, bio and URL link on the conference website
- Company bio and logo in the Official Event Guide
- Targeted exhibit announcements

Please note: Internet access, extra lighting, AV equipment, table decoration and other exhibition items may be acquired by separate negotiation. Additional venue costs may apply for extra electric points, shipping/receiving fees and internet charges.

BOOK YOUR TABLE



OFFICIAL EVENT GUIDE

An Official Event Guide will be published to commemorate *Portugal Shipping Week 2022* and to provide useful information on the events, speakers and programmes.

All sponsors will enjoy complimentary advertising in the Guide, which will be distributed throughout the week.

Advert	Price £ (GBP)	Price € (EUROS)	Trim (mm)
Inside Covers	1,100	1,291	210 x 297
Full Page	900	1,057	210 x 297
Half Page	650	763	183 x 128
Quarter Page – Horizontal	400	470	183 x 65

Artwork format

Please supply artwork as a high resolution JPG or press quality PDF. 300 dpi, CMYK with 3mm page bleed and crop marks.

Contact

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THANK YOU



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9-13 MAY 2022

KEY CONTACTS

SPEAKER & VIP ENQUIRIES

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SPONSORSHIP

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GENERAL ENQUIRIES

For delegate information, speaker opportunities and general enquiries
Tel: +44 1295 814455 | events@petrospot.com

Visit the website for the latest developments, news and online booking
for this exciting global maritime event

www.portugalshippingweek.com